

# Louisiana Public Higher Education - Business Articulation Matrix

The purpose of this matrix is to list the minimum business courses transferable to all institutions. An absence of a course does not necessarily mean non-transferability. There are numerous agreements which exist between institutions throughout the state. A student should contact the business unit at the institution to which she intends to transfer to inquire about: 1) the potential transferability of the course; 2) whether the course will fulfill the requirements for his or her major; 3) any other articulation agreements that may be in existence between schools; and 4) the requirements for business accreditation, which may preclude some courses from being acceptable. Each course's contact person and business unit accreditation status is listed on its institution sheet (pp. 3-25).

## Endnotes' and Asterisks' Legend:

- a. An endnote beside a "crosswalk course" in column 1 [e.g. Business Law I (1)] alerts students to specific information about that course.
- b. An endnote beside an institution's course generally means that the course may not be accepted as an equivalent course at another institution. Information relative to that course is detailed in the corresponding endnote.
- c. An asterisk (\*) beside an institution's course in the Matrix means that two or more institutions do not accept the course. A student should contact the business unit at the institution to which he or she intends to transfer to inquire about the potential for transfer and to determine whether the course will count in his or her major.
- d. A double asterisk (\*\*) beside a "crosswalk course" in column 1 [e.g. Business Communication (\*\*)] signifies that course is an upper division course at some institutions and lower division courses at other institutions. Typically, courses taken at two-year institutions and 200/2000 level courses taken at four-year institutions will **not** transfer as upper division. Therefore, students are urged to contact the business unit at the institution to which they intend to transfer for details.

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CROSSWALK COURSES	BRCC	BPCC	DELGADO	LSUA	LSUE	NUNEZ	RPCC	
<b>ACCOUNTING</b>								
Principles of Accounting I [1]	Acct 111	Acct 205	Acct 201			Acct 201	Acct 201	
Principles of Accounting II [1]	Acct 201	Acct 206	Acct 202			Acct 202	Acct 202	
Intro. to Financial Accounting	Acct 111/201	Acct 205/206	Acct 201/202	Acct 2001	Acct 2001	Acct 201/202 [4]	Acct 201/202 [4]	
Intro. to Managerial Accounting	Acct 211		Acct 211	Acct 2101	Acct 2101	Acct 215 [4]		
<b>BUSINESS MATHEMATICS</b>								
Business Calculus	Math 201	Math 131	Math 220	Math 1431	Math 1431		Math 201	
<b>BUSINESS FINANCE</b>								
Personal Finance	Fin 110	Badm 108	Busg 125	Fin 1501	Fin 2020	Busn 135		
<b>BUSINESS LAW</b>								
Business Law I ** [6]	Busn 220 [4]	Badm 215 [4]	Busl 241 [4] [7]	Mgt 2201 [4]	Badm 2001 [4]	Busn 220 [4]		
Legal Environment ** [6]								
<b>BUSINESS COMMUNICATION</b>								
Business Communication **	Busn 140	Badm 220	Busg 178	Bcos 2071	Ois 2300	Busn 240		
Professional Writing	Ofcp 125 [4]			Engl 2002	Engl 2002			
Public Speaking			Spch 130	Spch 2060	Spcm 2060		Spch 220 [4]	
<b>ECONOMICS</b>								
Principles of Economics (Macro)	Econ 201	Badm 201	Econ 201	Econ 2010	Econ 2010	Econ 202	Econ 201	
Principles of Economics (Micro)	Econ 202	Badm 202	Econ 202	Econ 2020	Econ 2020	Econ 200	Econ 202	
<b>INFORMATION SYSTEMS</b>								
Microcomputer Applications	Comp 101[4] or 190[5]	Cis 115	Cmin 201[4] or 202[4]	Isds 1100	Isds 1100 [4] or 2100 [5]	Cins 110 [4]		
<b>STATISTICS</b>								
Business Statistics Survey		Badm 203	Busg 222					
Statistical Methods & Models I	Math 202	[5]		Isds 2000	Isds 2000			
Statistical Methods & Models II	Math 203			Isds 2001	Isds 2001			
<b>OTHER BUSINESS COURSES</b>								
Gen/Intro to Business Adm.	Busn 110	Badm 105	Busg 129	Badm 1001	Badm 1001	Busn 110		

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CROSSWALK COURSES	GRAMBLING	LSU A&M	LSUS	LA TECH	MCNEESE	NICHOLLS	NSU
<b>ACCOUNTING</b>							
Principles of Accounting I [1]					Acct 205		
Principles of Accounting II [1]					Acct 206		
Intro. to Financial Accounting	Acct 201	Acct 2001	Acct 205	Acct 201	Acct 205/206 [4]	Acct 205	Acct 2000
Intro. to Managerial Accounting	Acct 202	Acct 2101 [2]	Acct 206	Acct 202		Acct 206	Acct 2010
<b>BUSINESS MATHEMATICS</b>							
Business Calculus		Math 1431	Math 131	Math 222	Math 116	Math 105	Math 2010
<b>BUSINESS FINANCE</b>							
Personal Finance			Fin 231	Fin 100	Fin 200	Bsad 202	Fin 2150
<b>BUSINESS LAW</b>							
Business Law I ** [6]	GB 301	Fin 3201	Blaw 332 [4]				Buad 3250
Legal Environment ** [6]			Blaw 280	Blaw 255	Badm 201	Bsad 221	
<b>BUSINESS COMMUNICATION</b>							
Business Communication **	OA 302		Madm 210	Bscm 305		Bsad 310	Ofad 2200
Professional Writing	Engl 207	Engl 2002	Madm 210				[5]
Public Speaking		Spem 2060	Comm 135	Spch 377		Spch 101	
<b>ECONOMICS</b>							
Principles of Economics (Macro)	Econ 201	Econ 2010	Econ 201	Econ 201	Econ 204	Econ 212	Econ 2000
Principles of Economics (Micro)	Econ 202	Econ 2020	Econ 202	Econ 202	Econ 203	Econ 211	Econ 2010
<b>INFORMATION SYSTEMS</b>							
Microcomputer Applications	Cis 105	Isds 1100	Madm 150	A&B 101*	Cpst 101 [4]	Ois 200 [4]	Buad 1800
<b>MANAGEMENT</b>							
Management Information Systems			Madm 350	Cis 435		Cis 231	
<b>STATISTICS</b>							
Business Statistics Survey							
Statistical Methods & Models I	Econ 305 [4]	ISDS 2000	Econ 260	QA 233	Badm 215	Qba 282	Buad 2120
Statistical Methods & Models II	Econ 306 [4]	ISDS 2001			Badm 275	Qba 285	Buad 3120
<b>OTHER BUSINESS COURSES</b>							
Gen/Intro to Business Adm.	GB 150		Madm 105	A&B 101 *	Badm 120	Bsad 101	Buad 1040

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CROSSWALK COURSES	SLU	SUBR	SUNO	ULL	ULM	UNO
<b>ACCOUNTING</b>						
Principles of Accounting I [1]			Acct 211			
Principles of Accounting II [1]			Acct 222			
Intro. to Financial Accounting	Acct 200	Acct 200 [4]	Acct 211/222 [4]	Acct 201	Acct 212	Acct 2100
Intro. to Managerial Accounting	Acct 225	Acct 201 [4]		Acct 202	Acct 213	Acct 2130 [3]
<b>BUSINESS MATHEMATICS</b>						
Business Calculus	Math 163	Math 203		Math 250		Math 2010
<b>BUSINESS FINANCE</b>						
Personal Finance	Fin 123					Fin 1330
<b>BUSINESS LAW</b>						
Business Law I ** [6]			Badm 340	Blaw 420		
Legal Environment ** [6]	Mgmt 231 [8]	Mgmt 360	Badm 332	Blaw 310	Blaw 401	BA 3010
<b>BUSINESS COMMUNICATION</b>						
Business Communication **	OA 234		Badm 310		Busn 305	Mang 3471
Professional Writing	[5]	Engl 362	Engl 300	Mgmt 304 [4] [9]		Mang 3471 [4]
Public Speaking	Com 211	Sph 310 [5]		Cmcn 310	Spch 201	Drcm 2650
<b>ECONOMICS</b>						
Principles of Economics (Macro)	Econ 201	Econ 200	Econ 222	Econ 201	Econ 201	Econ 1204
Principles of Economics (Micro)	Econ 202	Econ 210	Econ 211	Econ 202	Econ 202	Econ 1203
<b>INFORMATION SYSTEMS</b>						
Microcomputer Applications	OA 210 [4]	Cmps 290		Bsat 205 or 206	Cins 205	BA 2780
<b>MANAGEMENT</b>						
Management Information Systems		Mgmt 305	Badm 390	Bsat 303 [9]	Cins 350	Mang 3478
<b>STATISTICS</b>						
Business Statistics Survey			Econ 392			
Statistical Methods & Models I	Mgmt 261			Qmet 251	Math 116	Qmbe 2785
Statistical Methods & Models II	Mgmt 362 [4]	Math 275 [4]		Qmet 252	Qmbe 210	Qmbe 2786
<b>OTHER BUSINESS COURSES</b>						
Gen/Intro to Business Adm.	Mgmt 141	Mgmt 100		Badm 100 [9]	Busn 101	BA 1000

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## ENDNOTES

[1] To maximize transferability, students are urged to complete the Acct I and Acct II sequence.

[2] LSU A&M requires students majoring in accounting or finance to take Intermediate Accounting I (Acct 2021) instead of Intro. to Managerial Accounting (Acct 2101). **Acct 2101 is not equivalent to Acct 2021.**

[3] UNO requires students majoring in accounting or finance to take Intermediate Accounting I (Acct 3121) instead of Intro. to Managerial Accounting (Acct 2130). **Acct 2130 will not be accepted for Acct 3121.**

[4] LSU A&M does not accept the following as equivalent to its: **Acct 2001** (*Intro. To Financial Accounting*) : Nunez's Acct 201 and 202; RPCC's Acct 201 and 202; MSU's Acct 205 Acct 200; and SUNO's Acct 211 and 222; **Acct 2101** (*Intro. to Managerial Accounting*) : Nunez's Acct 215 and SUBR's Acct 201; **Fin 3201** (*Business Law I*) : BRCC's Busn 220; BPCC's Busl 241; LSUA's Mgt 2201; LSUE's Badm 2001; Nunez's Busn 220; SLCC's Gbus 2030; and LSUS's Blaw 332; **Engl 2002** (*Professional Writing*) : BRCC's Ofcp 125; ULI's Mang 3471; **Spem 2060** (*Public Speaking*) : RPCC's Spch 220; and SLCC's Cmcn 1040; **Isds 1100** (*Microcomputer Applications*) : BRCC's Comp 101; Delgado's Cmin 201 or 1100; Nunez's Cins 110; MSU's Cpst 101; Nicholl's Ois 200; SLU's OA 210; **Isds 2000** (*Statistical Methods & Models I*) : Grambling's Econ 305; and **Isds 2001** (*Statistical Methods & Models II*) : Grambling's Econ 306; SLU's Mgmt 362; and SUBR's Math 275.

[5] LSU A&M requires from certain institutions a specific course(s) to satisfy the requirements for its corresponding course: for *Public Speaking* , from SUBR Spth 210 to satisfy the requirement for its **Spem 2060** ; for *Professional Writing* , from NSU Ofad 2200, and from SLU OA 234 to satisfy the requirement for its **Engl 2002**; for *Microcomputer Applications* , from BRCC Corr 1100; LSUE Isds 2100 to satisfy the requirement for its **Isds 1100**; and for *Statistical Methods and Models I* , from BPCC Badm 203 to satisfy the requirement for its **Isds 2000**.

[6] Bus Law I is accepted for Legal Environment at some institutions and vice versa. Therefore, students should contact the department of Business at the institution to which he/she is transferring.

[7] UNO requires from Delgado both Bus. Law I [Busl 241] and Bus. Law II [Busl 242] to satisfy the requirements for its Legal Environment [BA 3010] .

[8] UNO accepts SLU's Mgmt 231 as an equivalent to its BA 3010, even though it is a 200 level course.

[9] ULL requires of its business majors the following specific courses to satisfy its requirements for: Professional Writing [instead of Mgmt 304, Acct, Econ, Finance, and Marketing to take Engl 360, 304 is not required for any business major at ULL]; General Business Administration [Badm 100 is required of all business majors and those transferring with less than 60 credits]; Information Systems [Bsat 303 is required for Bsat, Insurance and Risk Mgmt, PLRM, Mgmt and Mrkt majors, while Acct 333 is required for Acct and Finance majors. Econ majors can take Econ 303 or Acct 333] .

# Louisiana Public Higher Education - Business Articulation Matrix

## 2-Year Colleges ONLY!

Courses on this sheet of the Matrix are transferrable among and between community colleges ONLY. This sheet has been evaluated by the two-year institutions listed on this sheet. UNLESS OTHERWISE NOTED, the courses listed in this matrix are equivalent/comparable to each other and will be accepted for credit. At some institutions a course MAY OR MAY NOT BE ACCEPTED as equivalent to or substitution for the receiving institution.

CROSSWALK COURSES	BRCC	BPCC	DELGADO	LSUA	LSUE	NUNEZ	RPCC	
<b>ACCOUNTING</b>								
Fundamentals of Accounting			Acct 111	Acct 2000		Acct 110		
Intermediate Accounting I			Acct 212	Acct 2021	Acct 2021	Acct 213		
Intermediate Accounting II			Acct 213	Acct 2121				
Tax Accounting			Acct 214	Acct 1500	Acct 2030	Acct 220		
<b>BUSINESS FINANCE</b>								
Principles of Finance	Fina 210		Fina 201	Fin 2715	Fin 2715	Fina 201		
<b>BUSINESS MATHEMATICS</b>								
Business Math	Busn 121	Badm 113	Busg 121			Busn 105		
<b>ECONOMICS</b>								
Money, Banking and the Economy	Econ 203		Econ 272	Econ 2035	Econ 2035	Econ 225		
<b>MANAGEMENT</b>								
Principles of Management	Mang 201		Mang 201	Mgt 2159	Mgmt 3200	Busn 210		
Personnel/Human Resource Mgt	Mang 131		Mang 131		Mgmt 2260			
Small Business Management	Mang 222		Mang 222		Badm 2050	Busn 151		
<b>MARKETING</b>								
Principles of Marketing			Mark 201	Mark 2401	Mktg 3401	Busn 200		
Retail/Merchandising	Mark 215		Mark 213					
Salesmanship	Mark 160		Mark 211		Mktg 2423			
<b>OTHER BUSINESS COURSES</b>								

# Louisiana Public Higher Education - Business Articulation Matrix

## 4-Year Colleges ONLY!

Courses on this sheet of the Matrix are transferrable among and between universities ONLY. This sheet has been evaluated by the four-year institutions listed on this sheet. UNLESS OTHERWISE NOTED, / matrix are equivalent/comparable to each other and will be accepted for credit. At some institutions a course MAY OR MAY NOT BE ACCEPTED as equivalent to or substitution for the receiving institution' contact the institutions to which he/she intends to transfer for details.

CROSSWALK COURSES	GRAMBLING	LSU A&M	LSUS	LA TECH	MCNEESE	NICHOLLS	NSU
<b>ECONOMICS</b>							
Money, Banking and the Economy	Econ 401	Econ 2035	Econ 310	Econ 312	Econ 325	Econ 317	Econ or Fin 3100
<b>MANAGEMENT</b>							
Management Information Systems	Cis 371	Isds 3100	Madm 350	Cis 435		Cis 460	
Principles of Management	Mgt 301	Mgt 3200	Madm 301	Mgt 310	Mgt 300	Mgt 301	Mgt 3220
Production and Operation	Mgt 312	Isds 3115	Madm 383	Mgt 333	Mgt 370	Mgt 368	Mgt 3580
<b>MARKETING</b>							
Principles of Marketing	Mktg 301	Mktg 3401	Mktg 301	Mktg 300	Mktg 320	Mktg 300	Mktg 3230
<b>OTHER BUSINESS COURSES</b>							

CROSSWALK COURSES	SLU	SUBR	SUNO	ULL	ULM	UNO
<b>ECONOMICS</b>						
Money, Banking and the Economy	Econ 333	Econ 340	Econ 411	Econ or Fin 320	Econ 301	Econ 2221
<b>MANAGEMENT</b>						
Management Information Systems	Mgt 309	Mgmt 305	Badm 390	Bsat 303 or 333	Cins 350	Mang 3478 or 4451
Principles of Management	Mgt 351	Mgt 300	Mgmt 302	Mgt 320	Mgmt 301	Mang 3401 [1]
Production and Operation	Mgt 474	Mgt 310	Mgmt 341	Bsat 382	Mgmt 309	Mang 3402 [1]
<b>MARKETING</b>						
Principles of Marketing	Mktg 303	Mktg 300	Mktg 311	Mktg 345	Mrkt 301	Mkt 2501
<b>OTHER BUSINESS COURSES</b>						

# Louisiana Public Higher Education - Business Articulation Matrix

## 4-Year Colleges ONLY!

### **ENDNOTES**

[1] Students who have completed the transfer equivalency of MANG 3401 and 3402 but not MANG 3478, must complete MANG 3478 at UNO if their transfer courses do not have a n component.